

## Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 03275 141233Z

ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W

-----141951Z 069852 /44

R 141141Z APR 77

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 2074

USDOC WASHDC

UNCLAS TEHRAN 3275

E.O.11652: N/A

TAGS: BEXP, IR

SUBJ: SOUTHWEST ELECTRONICS IOGA TRADE MISSION

REF: (A) TEHRAN 03078, (B) TEHRAN 2666

1. KAYHAN MOLAVI, MANAGING DIRECTOR OF NEWLY-FORMED ELECTRONIC COMPONENTS INDUSTRIES, WILL BE IN THE UNITED STATES BEGINNING WEDNESDAY, APRIL 20, FOR OPENING OF BIDS FOR CONSTRUCTION OF PLANT (SEE REF A) AND WE SUGGEST THAT USDOC MAY WISH TO TELEPHONE HIM FOR DISCUSSION OF MARKET POTENTIAL FOR SUBJECT MISSION.

2. ECI, A SUBSIDIARY OF IRAN ELECTRONICS INDUSTRIES (IEI--WTDR DATED 12-11-75, TEHRAN 12067), WAS ESTABLISHED ABOUT TWO MONTHS AGO FOR THE PURPOSE OF PRODUCING ELECTRONIC COMPONENTS FOR SALE TO IEI, OTHER LOCAL CLIENTS, AND FOR EXPORT. ADMIRAL ARDALAN IS CHAIRMAN OF THE BOARD. DR. MOLAVI HAS VERY RECENTLY RETURNED TO IRAN AFTER EDUCATION AND WORK EXPERIENCE OF APPROXIMATELY 10 YEARS IN THE ELECTRONICS FIELD IN THE U.S. HE IS PERSONALBE AND ENERGETIC, AND APPEARS TO BE HIGHLY KNOWLEDGEABLE. WE BELIEVE CONTACT WOULD BE HIGHLY WORTHWHILE.

3. DR. MOLAVI EXPRESSED HIS WILLINGNESS TO DISCUSS  
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MARKET POTENTIAL FOR MEMBERS OF THE MISSION. HE WILL BE AVAILABLE ON WEDNESDAY, APRIL 20 (AND POSSIBLY PART OF 21ST) AT THE OFFICE OF MHM ASSOCIATES IN SOUTH BEND, INDIANA (TEL: 219/282-1238) AND FROM APRIL 21 THROUGH 23 AT 4203 ST. CHARLES ROAD, COLUMBIA, MISSOURI (TEL: 314/443-3034).  
MIKLOS

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NNN

## Message Attributes

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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009